

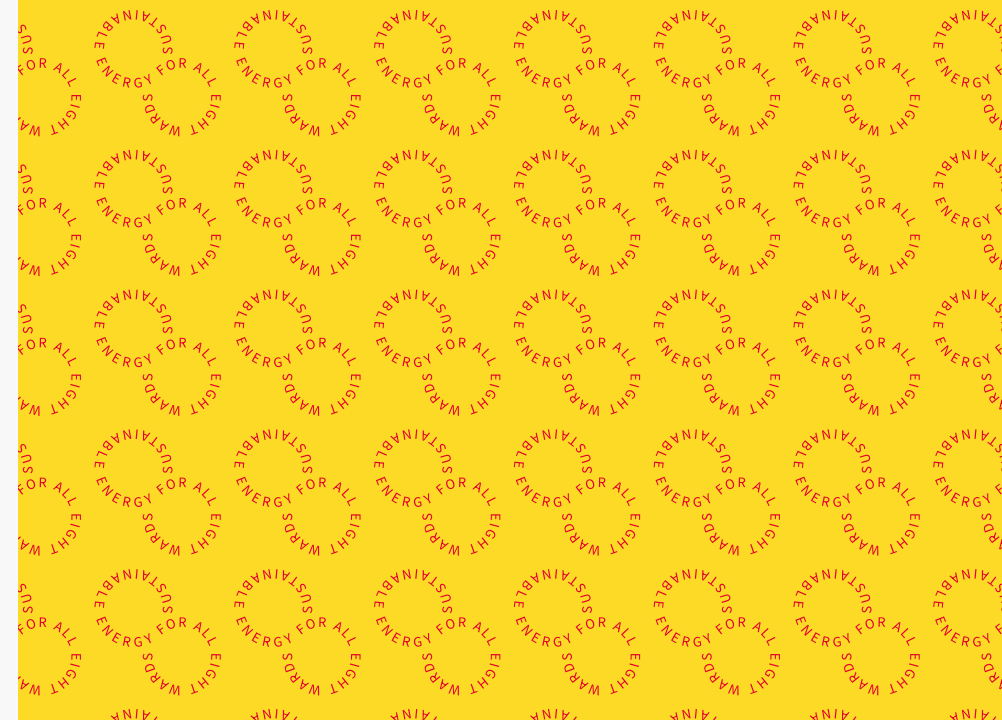
FY 2026 Income Qualified Efficiency Fund (IQEF) Info Session

Shyaam Simpson, Low-Income Program Manager

December 16, 2025



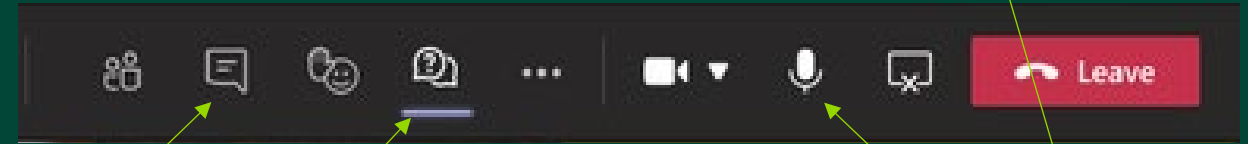
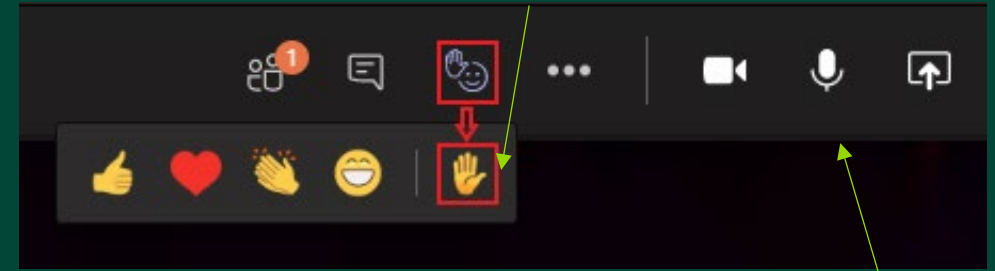
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Asking a Question

- Q/A will begin at the end of the presentation
- Please let us know in the chat section if you are having technical difficulties or difficulty hearing the presentation.
- To submit a question, please use the chat/Q&A to write out your question or use the 'raise hand' feature (see photo). Once your hand is raised the moderator will call on you to come off mute to give an auditory response
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Raising Your Hand

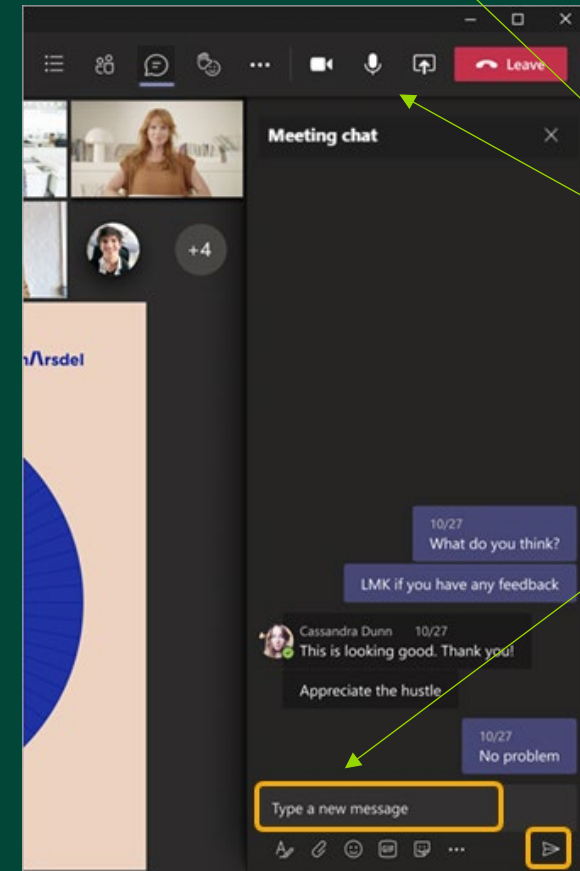
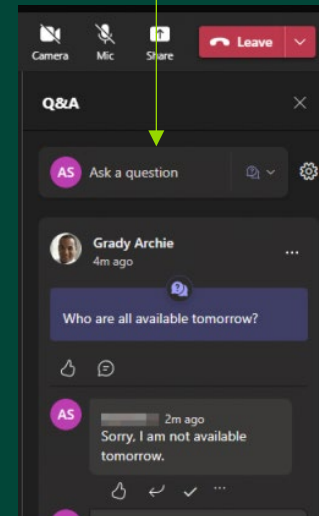


Using Chat

Using Q&A

Mute Button

Using Chat



Agenda

1. **Welcome and about the DCSEU**
2. **Affordable Housing & Low Income (LI) Program Offerings**
3. **Property Income Qualification**
4. **IQEF Overview**
5. **IQEF FY 2026 Timeline**
6. **How to Apply**
 1. Required Documents for IQEF Grading
 2. [FY 2026 IQEF Application](#)
 3. [IQEF Data Intake Tool](#)
7. **IQEF Project Selection Criteria**
8. **Other opportunities from the DCSEU**
9. **Q & A**

ALL EIGHT WARDS SUSTAINABLE ENERGY FOR ALL EIGHT WARDS

Ben Burdick
Managing Director,
DC Sustainable Energy
Utility



About the DCSEU

The District of Columbia Sustainable Energy Utility (DCSEU) is a community-minded organization committed to making energy efficiency and clean energy more accessible to every person and business in the District. Since 2011, we have helped District residents and business generate more than \$1.4 billion in lifetime energy cost savings. We provide the industry-leading learning opportunities, expert hands-on assistance, and vital financial support that save our communities both energy and money.



DCSEU Goals



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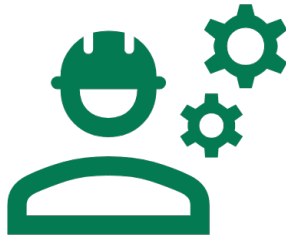
CO₂



Reduction in
Energy,
MTCO₂e



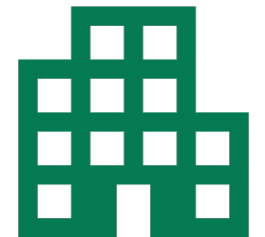
Green
Jobs



Local Economic
Development



Low-Income
Spending



Renewables
with EE



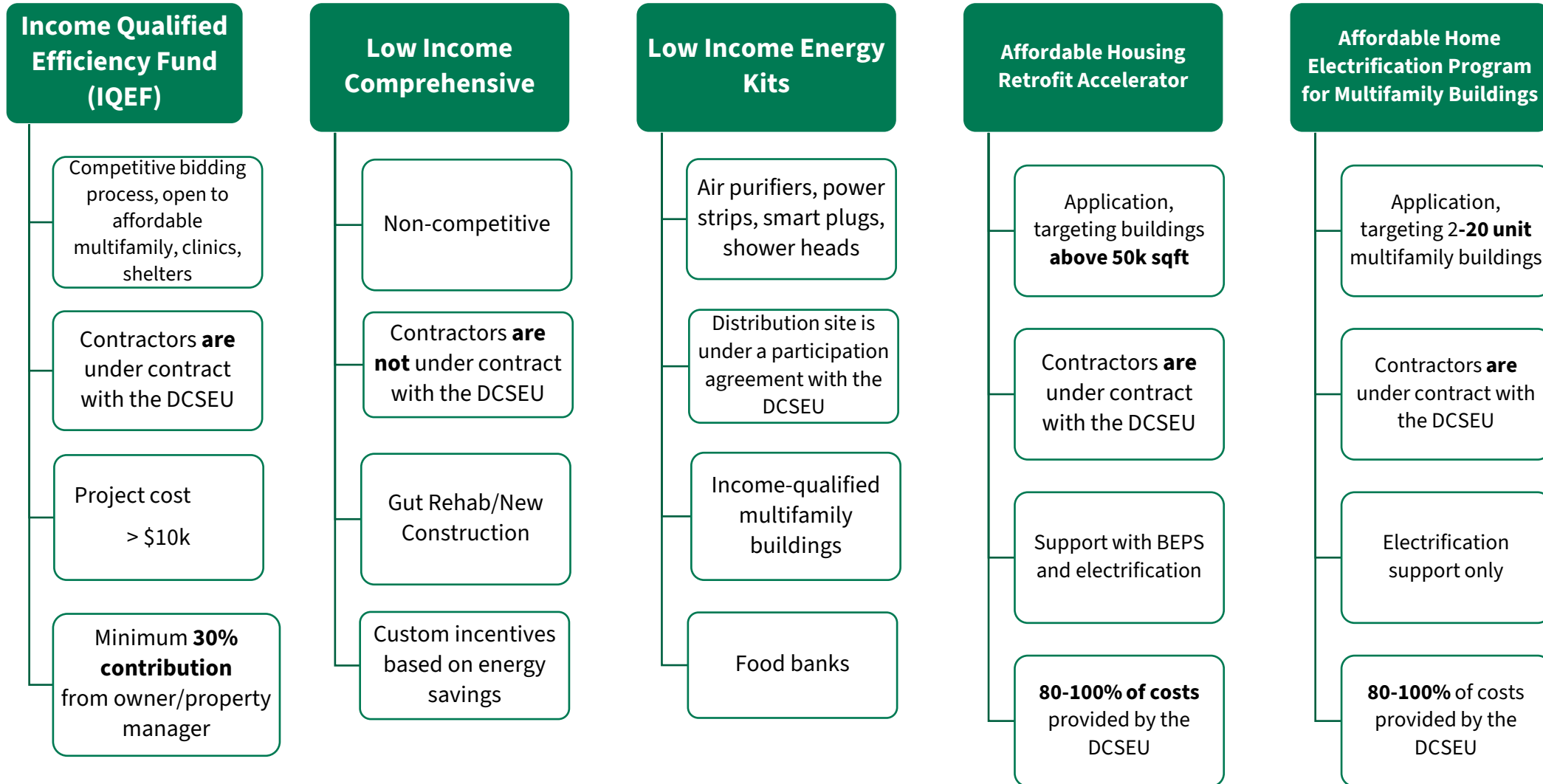
Deep Energy
Retrofits



Affordable Housing & LI Program Offerings

Programs & Qualifications

DCSEU Affordable Housing & Low Income (LI) Programs Overview



Income Verification for Affordable Housing, Shelters & Clinics

- The building must feature restrictions or other covenants requiring that at least 50% of all units are occupied by households with incomes less than or equal to 80% of the Area Median Income (AMI).
- Shelters & [Federally-approved Clinics](#) also qualify for IQEF.
- Multifamily buildings (50% households meet 80% AMI guidelines)

View our [Affordable Housing, Shelters & Clinics Pre-Qualification Guide](#) for more information.

Please note that other DCSEU programs like the Affordable Housing Retrofit Accelerator (AHRA) and Affordable Home Electrification Program for multifamily buildings (AHEP) have additional/separate income qualifications.

Rental Limits for FY 2026

Bedrooms	Maximum Rent
Efficiency	\$2,170
1 br	\$2,480
2 br	\$2,780
3 br	\$3,400
4 br	\$4,020

Income Limits for FY 2026

Household Size	Maximum Annual Income
1	\$91,800
2	\$104,900
3	\$118,000
4	\$131,100
5	\$144,200
6	\$157,300
7	\$170,400
8	\$183,500

Acceptable Forms of Documentation

Rent Roll

Tax Credit Letter (DC Government Agency or Internal Revenue Service),

Covenant Letter, (i.e. DCHA, DCHFA, DHCD, Habitat for Humanity)

Medicaid Program Enrollment Form

Company Annual Report

**Program overview, timeline, application, and
efficiency/selection criteria**

FY 2026 Income Qualified Efficiency Fund (IQEF)



IQEF Importance in the District

- Preserve affordable housing in the District
- Diversify and expand DCSEU's pool of contractors
- Better value of projects for rate payers
 - Energy savings
 - Number of low-income residents served
- Target larger and more comprehensive projects



FY 2026 IQEF Overview

- **Budget**
 - **~\$1.1 Million**
- **Project Type – Typical**
 - HVAC upgrades, including heat pumps and heat pump water heaters, chillers. HVAC upgrades to heat pump technology that require electrification can be considered.
 - Lighting controls, fixtures, and systems
 - Advanced thermostats
 - Variable Frequency Drives (VFDs)
 - Sealing or insulation
 - ENERGY STAR certified appliances such as refrigerators, dishwashers, heat pump dryers, and clothes washers
- **Who Can Apply:**
 - Contractors
 - Property Owners/Managers

Efficiency Requirements

HVAC:

- 17 SEER2 for heat pumps serving apartments
- HVAC equipment must be AHRI certified

Lighting:

- >20% wattage reduction for lighting
- Lighting must be listed on DLC or ENERGY STAR
- In-unit screw-in lamp upgrades are ineligible

Appliances:

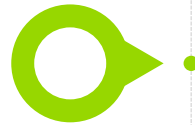
- ENERGY STAR certification for advanced thermostats, heat pump water heaters, appliances, and exhaust fans



Key IQEF Dates & Deadlines in FY 2026

Applications Open

December 2, 2025



Submission Deadlines

Early bird submission deadline:

January 16, 2026

Applications close:

January 23, 2026



Decisions Announced

March 20, 2026

Agreements Issued /Project Completion

Incentive agreements / work orders issued by:

April 1, 2026

Desired project completion:*

August 30, 2026

**If proposed project(s) cannot be completed by August 30, 2026, please note this in your application.*

How to Apply

DCSEU Approved Contractors

1. Download the FY 2026 [contractor cover page & application](#) (.pdf) and [Data Intake Tool](#) (.xslm) and complete.
2. Submit your completed FY 2026 application to IncomeQualified@dcseu.com before January 23, 2026.
3. Projects selected for funding will be notified on or after March 20, 2026 (pending virtual remote pre-inspections & analysis review).

Visit [IQEF Webpage](#) for links to:

- IQEF Application
- Data Intake Tool
 - [Watch Data Intake Tool Info Session](#)
- How to Request a Property Walkthrough

New Contractors

1. [Submit a response to the DCSEU's RFQ \(reopening soon\)](#) in order to become a DCSEU Approved Contractor. Only contractors who have a current contract with the DCSEU can submit applications for funding.
2. Download and submit your [contractor cover page & application](#) and [Data Intake Tool](#) to IncomeQualified@dcseu.com before January 23, 2026.
3. Projects selected for funding will be notified on or after March 20, 2026 (pending virtual remote pre-inspections & analysis review).

Property Owners/Managers

1. [Request a property walkthrough and project review](#) with a DCSEU Approved Contractor.
2. Please provide the following:
 1. Property Owner / Manager name(s)
 2. Provide Low-income verification
 3. Number of units on property
 4. Mechanical/Electrical Engineer project
 5. Point of Contact
3. The DCSEU will schedule an Approved Contractor to perform a site visit for your project. Property owners/managers may get proposals from multiple Approved Contractors and submit the proposal of their choice.
4. Download and submit your [contractor cover page & application](#) and [Data Intake Tool](#) with a DCSEU Approved Contractor to IncomeQualified@dcseu.com before January 23, 2026.
5. Projects selected for funding will be notified on or after March 20, 2026 (pending virtual remote pre-inspections & analysis review).



Selection Criteria

- **Energy Savings:** Projects with significant energy savings (\$/MTCO₂e) will receive preference.
- **Matching Funds:** DCSEU is requesting a Minimum 30% customer contribution. Projects with customer contributions of 30% or greater will receive preference and be prioritized.
- Projects with contractors or property owners that have active CBE/SBE certification in FY 2026 will receive preference.
- **Early Submission date (January 16, 2026):** Customers and contractors who submit their project applications on or before January 16, 2026, will receive preference.

Scoring Guidelines

Selection Criteria	Max Points (100 total)	Rules			
Emissions Savings	40	Points	Lighting	Electric-to-electric HVAC & WH	Gas-to-electric HVAC & WH
		40	<\$600/MTCO ₂ e	<\$4,000/MTCO ₂ e	<\$2,500/MTCO ₂ e
		Points scale down with increasing costs per emissions saved...			
		0	>\$2,400/MTCO ₂ e	>\$10,000/MTCO ₂ e	>\$10,000/MTCO ₂ e
Matching Funds	25	Points		Customer Contribution to Costs	
		25		65%	
		Points scale down with less customer contribution			
		0		30%	
Certified Business Enterprise (CBE) Preference	25	Full points for registered & active CBEs.			
Early Submission	10	Full points for submissions earlier than January 16, 2026.			



Project Application Expectations

- All applications must be submitted in full, with:
 - Signed IQEF application
 - Data Intake Form
 - Specification sheets w/ all measures
 - Photos of existing equipment
 - W9 Tax Form From Both Contractors & Building Owners
 - PEPCO Bill
 - Washington Gas bills for Fuel Switch projects
 - Rent Roll
 - Customer contribution
 - Full customer information



Contractor Expectations

- Pre-project and post-project photos to be provided
- Projects over \$100k DCSEU will carry out 50% work-in-progress inspections
- Inform of any material or deadline changes of scope of work. It must be approved before purchase/installation
- Submit clear itemized materials invoices (with model numbers and unit prices by due dates in contracts
- Schedule all inspections by the date outlined in the work order
- For electrical panel upgrade project, provide photos of the panel before and after the upgrade
- Provide DOB inspection forms before the work order expires

Contractor Information

- **All contractors**
 - Must be under contract with the DCSEU for FY 2026
 - Priority will be given to CBE/SBE
 - Insurance – additional insurance required for in-unit projects
- **Green Jobs**
 - Monthly data submission online is required
- **How to become a DCSEU Contractor**
 - Must apply for Request for Qualifications (RFQ) -Attachment 2 – [opening soon](#)

Other Current Opportunities Around the DCSEU

Facilities manager or contractor? Take free Train Green courses today.

We're back for FY 2026! Get your business and staff ready for new opportunities in building performance, energy auditing, heat pump technology, decarbonization, sustainability, and green construction fundamentals with the following available courses at dcseu.com/TrainGreen:

- ASHRAE Commercial Building Energy Audits (In-Person)
- BPI Air Conditioning & Heat Pump (ACHP) Certification Training + Proctored Testing (Hybrid)
- BPI Building Analyst Technician (BAT) Training + Proctored Certification Testing (Single-Family) (Hybrid)
- BPI Building Multifamily Analyst Training and Certification (Hybrid)
- BPI Building Science Principles (Self-Paced)
- Building Energy Basics (Self-Paced)
- Energy Benchmarking: Energy Data, Metrics, and Analytics
- Fundamentals of Sustainability (Self-Paced)
- Green Building 101
- Introduction to Decarbonization
- Leadership in Jobsite Safety: OSHA-10 & Flagger Certification (In-Person)
- LEED Green Associate Training (In-Person)
- LEED Green Associate Training (Virtual)
- Passive House & Net-Zero Building Concepts, Techniques, and Benefits (Self-Paced)
- The Retrofit Lab: Preparing Homes for Heat Pump Upgrades

Prospective participants can also access the [DCSEU's "How to Train Green" guide](#), a step-by-step resource to help candidates [get their FY 2026 access code](#). Staff of CBEs and District residents working in the District are given preference.

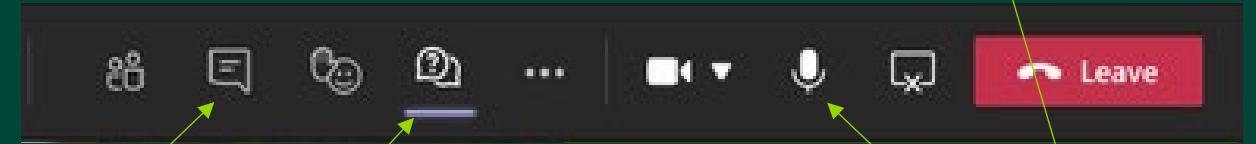
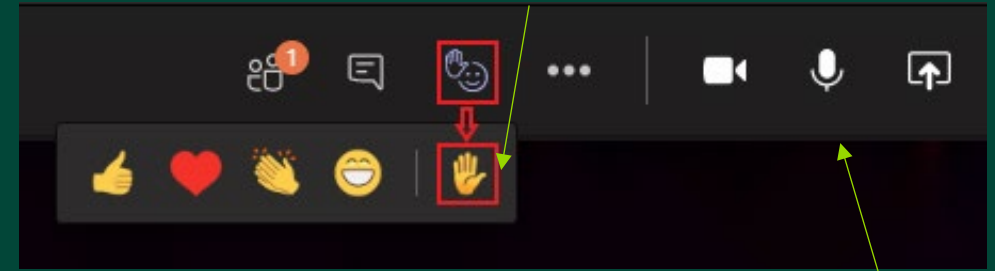


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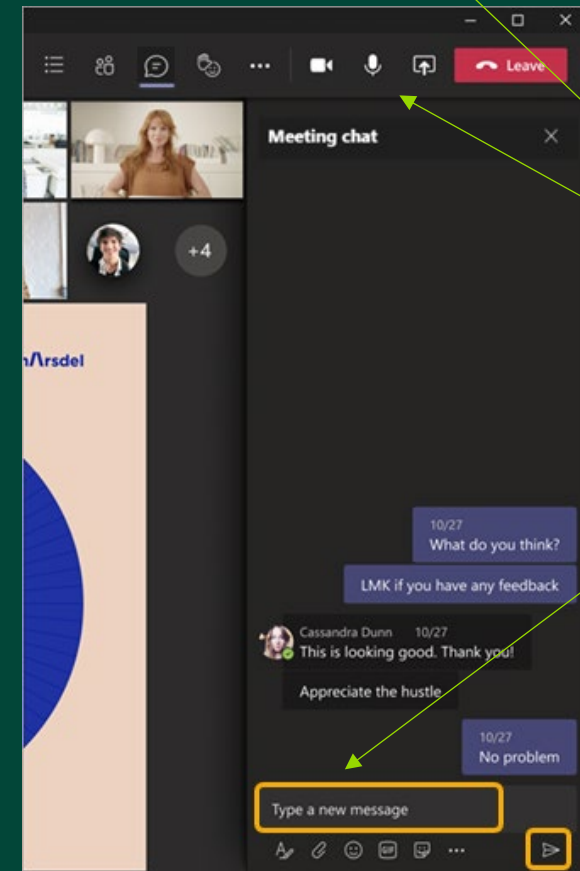
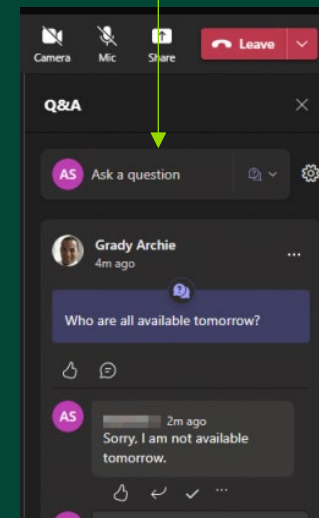


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Thank You

Shyaam Simpson

Low-Income Program Manager

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202-770-6008

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OF ENERGY &
ENVIRONMENT

★ ★ ★ GOVERNMENT OF THE
DISTRICT OF COLUMBIA
DC MURIEL BOWSER, MAYOR