DC SUSTAINABLE ENERGY UTILITY

SOLAR FOR ALL
A PROGRAM OF DC'S DEPARTMENT OF ENERGY AND ENVIRONMENT

DEPARTMENT OF ENERGY & ENVIRONMENT
GOVERNMENT OF THE DISTRICT OF COLUMBIA

# Questions Received for Reissued FY 2023 Solar for All Income-Qualified Single-Family Solar RFP

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**Q1 - What is an estimate on sub-contractor expenses by the 3rd Milestone and can you provide an example?**

**A1 -** Subcontractors will be repaid for each residence based on their incentive per watt amount and system size under 5kw (dc) at a maximum incentive rate not to exceed $1.50 per watt. Therefore, a bidder may propose an incentive rate of $1.00 per watt, $1.25 per watt, $1.50 per watt etc. so long as it's less than or equal to $1.50 per watt, and if the project is set to generate 5KW of power the total incentive amount would be equal to $5,000.00, $6,250.00 or $7,500.00 accordingly. Any expenses for roof repairs or electrical repairs will be reimbursed upon completion of project.

**Q2 - Once the system is installed, who owns the system?**

**A2 –** for the first 20 years the contractor owns and is responsible for the operation, monitoring, and maintenance of the system as shown in Table 2 of the RFP. After this point the ownership is transferred to the homeowner.

**Q3- Will this PowerPoint be available online or sent out?**

**A3-** Yes, please see our current solicitations portal, under "Submitting your response": https://www.dcseu.com/about/contracting-opportunities

Specifically https://www.dcseu.com/Media/Default/docs/rfp/fy23/sfa-rfp-sf-reissued-presentation.pdf

**Q4- How will $7500 dollars will work for a 5Kws system?**

**A4-** this is the price per residence. If 10 homes are done at 5KW each and the maximum incentive rate the Incentive would be $75,000.00. This is to encourage development.

**Q5. If you don't have a pipeline already identified, but could perform the installs, is it worth applying?**

**A5**- That's a question that a bidder will have to determine the answer to while keeping in mind that single-family projects that fail to meet milestone 3 by September 30th cannot be awarded the incentive. As such I recommend only picking those projects which you have a high degree of confidence will finish Milestone 3 by the target date of September 15th. Otherwise, said project may be more appropriate to apply with in FY24. This is the first time we've done a second RFP in the year so it's for projects that are likely to complete construction in FY23.

**Q6- Can you wait to get all the insurance requirement until you are awarded?**

**A6-** Yes, however I recommend obtaining the cost of insurance before bidding in order to ensure you are taking it into consideration when pricing your proposal. Notices of awards will be issued June 12. Certificates of Insurance are due a week later on June 19. See Table 1 in the RFP.