

Questions Received for FY 2022 CREF RFP:

From 9/16 Webinar

Question 1: Does ORM have a list of insurance providers/carriers that provide some of the harder to find coverages?

Answer 1: The District of Columbia Office of Risk Management (ORM) does not maintain such a list and recommends that you speak directly with your insurance broker. If your insurance broker does not have access to the market(s) necessary to purchase the insurance required to participate in the Program, you may have to purchase the required coverage through a different insurance broker. For example, Sexual/Physical Abuse and Molestation is a requirement to participate in the Program but not all insurance brokers have access to this market. The DCSEU strongly encourages all bidders to provide their broker with the insurance requirements to participate in the Program (see Exhibit B to the RFP) so that your broker can advise you directly on whether you meet these requirements, any cost implications, and the lead time required to make policy changes or bind new coverage.

Neither the District nor the DCSEU will waive the insurance requirements or make any separate measure or payment for the costs to comply with the insurance requirements. Bidders must include the costs of complying with the insurance requirements in their price per watt.

Question 2: I see that no projects with prior DCSEU awards are eligible for SFA 2022 awards. What designates a prior project- would that be classified by interconnection address?

Answer 2: A prior project is a system of a given capacity at a given site that was previously funded under Solar for All. If the purpose of the question is to determine whether capacity expansions of existing projects are eligible, the answer is yes. It is possible that an expansion of an older Solar for All CREF may have the same interconnection address as an existing CREF.

Question 3: To clarify, as a professional consultant working on a school-based project, will we be required to have the Sexual/Physical Abuse and Molestation insurance coverage?

Answer 3: The insurance requirements to participate in the SFA CREF Program apply to DCSEU Subcontractors (see Exhibit A, Draft Fiscal Year 2022 CREF Subcontract Template). Other insurance requirements may apply but are not mandated by the DCSEU.

Question 4: To clarify, can the District of Columbia Department of Insurance, Securities, and Banking (DISB) assist with identifying commercial insurance brokers with 8 stars or more?

Answer 4: The DCSEU, DOEE and ORM require all insurance policies to be written with financially responsible companies authorized to do business in the District of

Columbia or in the jurisdiction where the work is to be performed and that have an A.M. Best Company rating of A-VIII or higher (see Exhibit A to the RFP, Section 7.b.) There are no other requirements specific to insurance brokers to participate in the CREF SfA Program. Bidders may contact the District of Columbia Department of Insurance, Securities and Banking (DISB) directly for more information about identifying commercial insurance brokers with preferred ratings.

From proposals@dcseu.com through 9/23

Question 5: Could you please clarify if, as evidence of site control at the submission stage, the Letter of Intent with the property owner will have to be binded or non-binded?

Answer 5: At the proposal stage, bidders can provide a copy of a fully executed site control agreement (e.g., site lease, power purchase agreement, etc.) or a Letter of Intent signed by both the property owner and the bidder.

Question 6: Can you please provide the Draft Fiscal Year 2022 CREF Subcontract template?

Answer 6: This is available for review as “Exhibit A – CREF Subcontract” at <https://www.dcseu.com/about/contracting-opportunities>

Question 7: We'd like to participate in this RFP and we were wondering if you can share the recording and presentation with us.

Answer 7: Both are available at <https://www.dcseu.com/about/contracting-opportunities>.

Question 8: If a CREF project is accepted, is it possible for the host to receive the solar generation if the building is master metered?

Answer 8: Buildings that are master metered can participate as host sites but there is currently no mechanism by which they may enroll as Solar for All subscribers. Please refer to the “note” under Section V. “Eligibility Requirements” of the RFP for more information. However, bidders are free to propose a mechanism for allowing master-metered buildings to participate as subscribers under the “Innovation” section of their proposals. Any such proposal must clearly demonstrate how the benefits of such an arrangement would be realized by the tenants at the host site and how this would be verified. Neither DCSEU nor DOEE are under any obligation to accept any such arrangement.

Also, neither DCSEU nor DOEE can guarantee subscriptions for tenants at any host site. All subscriptions are allocated on a first-come, first-served basis. DCSEU and/or DOEE may be able to help with enrollment outreach at a host site if the property owner is willing to participate in this effort, but again, no amount of Solar for All capacity or number of subscriptions can be guaranteed or reserved for tenants at host sites.

Question 9: Do CREF projects that are physically in Maryland but on a Pepco feeder line qualify for the Solar for All Program?

Answer 9: All CREFs must be physically located in the District of Columbia to qualify for Solar for All.